NAME	PHONE	EMAIL	ROLE (Giver, Advocate, etc.)	LAST CONTRIBUTION (Date + Amount)	THANKED? (yes or no)	NEXT ASK? (Amount)	NOTES
BOARD							
STAFF / TEAM							
TOP 10 DONORS (last 18 months)							
OTHER LIKELY DONORS							
INFLUENCERS/CORPORATE/COMMUNITY/CHURCH PARTNERS							